DEVISE SOLUTIONS

CAPABILITY STATEMENT

TECHNOLOGY & CONSULTING SERVICES

devisesolution.com

WE DEVISE SOLUTIONS THAT MOVE YOUR BUSINESS FORWARD.

COMPANY OVERVIEW

Devise Solution is a Virginia-based technology and consulting firm helping organizations plan, build, modernize, and grow. We combine disciplined project leadership with hands-on expertise across cloud infrastructure, data centers, networks, cybersecurity, reporting, business continuity, and digital communications.

27+ YEARS EXPERIENCE

120+ Projects Delivered

98% Client Retention

CORE COMPETENCIES

- **Project & Program Management** — Initiation, planning, execution, controls, risk, budget and closeout
- **Cloud & IT Infrastructure** — Azure, Microsoft 365, virtualization, systems integration and modernization
- **Data Center Delivery** — Build-outs, capacity upgrades, migrations, network service delivery and operations
- **Cybersecurity & IT Audit** — Governance, vendor risk, incident response, penetration-test coordination and policy
- **Business Continuity** — Resilience planning, disaster-recovery scenarios, testing and operational readiness
- **Networks & Telecommunications** — LAN/WAN, wireless, VoIP, carrier coordination and connectivity optimization
- **Reports & Decision Models** — Power BI, Tableau, SQL, performance metrics, dashboards and management reporting
- **Planning & Financial Control** — Resource plans, schedules, forecasting, budgeting and executive reporting
- **Digital & Creative Services** — Websites, social media, brand collateral, graphic design and campaigns

DIFFERENTIATORS

PMP-CERTIFIED	END-TO-END	EXECUTIVE + TECHNICAL	CLIENT-CENTERED
Disciplined governance and delivery leadership	Strategy through implementation and optimization	Business alignment backed by hands-on IT depth	Tailored solutions, clear communication and accountability

REPRESENTATIVE LEADERSHIP EXPERIENCE

CLIENT / ENVIRONMENT	SCOPE & CAPABILITIES	OUTCOME / VALUE
Meta data-center programs Direct Line | 2021-2024	Managed capacity upgrades, troubleshooting, new installations, safety/environment programs, project controls and customer reporting.	On-time, high-quality delivery; strengthened customer relationships and identified value-added opportunities.
Grove Point Financial 2019-2021	Led cloud migration, onsite data centers, Microsoft services, telecommunications, cybersecurity governance, vendor risk and continuity planning.	Improved resilience, connectivity, incident response and enterprise security alignment.
PERQUE Integrative Health 2015-2018	Migrated financial systems to Azure; transitioned Exchange to Microsoft 365; upgraded servers; implemented AVAYA VoIP across locations.	Modernized infrastructure, improved reliability and reduced communications costs.

COMPANY INFORMATION

CONTACT
Hossam Hebieishy, PMP
571-389-1171
h.hebieishy@devisesolution.com

LOCATION & WEB
1341 Mare Ct
Glen Allen, VA 23060
devisesolution.com

RELEVANT NAICS
541611 • 541512 • 541513
541519 • 541430 • 541613

Federal identifiers and socioeconomic certifications can be added upon confirmation.